



STAGE WORKS

★ A F R I C A ★



THE ONLY WAY TO CHECK IF YOUR DREAMS ARE VALID IS TO LOOK THEM STRAIGHT IN THE EYE AND PUNCH THEM AS HARD AS YOU POSSIBLY CAN.

Our Overall Business Qualifications and Industry Knowledge

Stage Works Africa is a 100% motswana owned company that provides its clients with stage, sound and lighting technical equipment. The company is committed to bringing the best out of our client's brand value.

Vision, passion teamwork and a commitment to service excellence are the foundations on which Stage Works Africa operates. In our short but impactful time we have been in the maket, we have built and earned a reputation for technical services excellence and creative distinction.

For reasons, the company is generally the services provider of choice for large scale and international corporate events taking place in Botswana.

Services we currently provide include:

- **AUDIO VISUAL SOLUTIONS**
- **WEB CONFERENCING**
- **LIVE STREAMING**
- **STUDIO RENTAL**
- **EVENT MANAGEMENT**
- **SET DESIGN**
- **LIGHTING**
- **AUDIO**
- **POWER**
- **PYROTECHNICS**
- **STAGE AND TRUSS**
- **LED SCREEN** (*Installation and maintanace*)



"Nothing is more fun than doing what people say you cant do."

Why Choose Us

ABILITY TO MEET CLIENTS PRIMARY EVENT OBJECTIVES

Vision, passion, teamwork and a commitment to service excellence are the foundations on which Stage Works Africa operates. In our short but impactful time we have been in the market, we have built and earned a reputation for technical excellence and creative distinction. For these reasons, the company is generally the service provider of choice for a large scale and international corporate events taking place in Botswana.

ABILITY TO MEET THE REQUIREMENTS AND SERVICE LEVELS

Stage Works Africa has a well established support infrastructure, in house maintenance facilities, established client service performance measurement systems, rigorous safety practices and a 3 tier equipment service regime to ensure the best possible outcome on each event.

We are constantly updating in-house skills- training to ensure that our equipment and skills are at the technological forefront and offer the skills and expertise of many internationally recognized experts within the various divisions.

CAPACITY AND DEPLOYMENT STRUCTURE

Stage Works Africa has the capacity to supply several events across the country simultaneously without affecting the day-to-day business, which means that there is always sufficient equipment to meet your needs as well as standby units, should they be required. Our network of other equipment suppliers affords us the opportunity to provide the clients with the best possible service.

METHODOLOGY

Due to the fact that all disciplines are accessible through a single contact, Stage Works Africa has the distinct advantage of approaching each project holistically and self-sufficient. Once the individual requirements of the event has been established through site visits and consultation, Stage Works Africa's team plan cohesively to ensure the best equipment interface between disciplines and allocate the most suitable technical staffing, transport and scheduling. A project Manager will undertake the entire project, functioning as the liaison between client and technical team whilst bringing the project to completion on schedule.

"It's not about ideas its about making ideas happen."



Why Choose Us Con...

STANDARDS AND QUALITY CONTROL

In an industry where companies are involved in high profile events and corporate reputation are at stake, the achievement of a consistently high quality of service is paramount. For this reason, Stage Work Africa has always placed a great deal of emphasis on the quality of its staff and equipment. A pro active policy of bringing new products to the market place and an on going program of evaluation and innovation ensures that Stage Works Africa remains at the forefront of presentaion and event technical equipment technology. Stage Works Africa is regulated by a detailed and comprehensive set of policies and procedures which govern the group across all aspects of quality control, safety and client services.

MAINTENANCE

All equipment is checked prior to job allocation and again on return to ensure readiness at all times.

MAINTENANCE PROCEDURE UTILIZED ARE:

Level 1 - equipment maintenance (equipment tests and checks) per event.

Level 2 - equipment maintenance (preventative maintenance service) conducted regularly at predetermined intervals, prescribed by the type of equipment and manufacture's specifications.

Level 3 - equipment maintenance (workshop repairs) are carried out at the in-house maintenance workshops, or outsourced as necessary.

As a result of the company's equipment asset book, backup equipment, spares and consumables are readily available.

Project Workflow



Client Requirement Analysis

Term of engagement are agreed to.



Enhancement Phase

Exploration of options for maximized results.



Rendering & Design

3D Scalable stills and videos of model, custom made as per client's requirements.



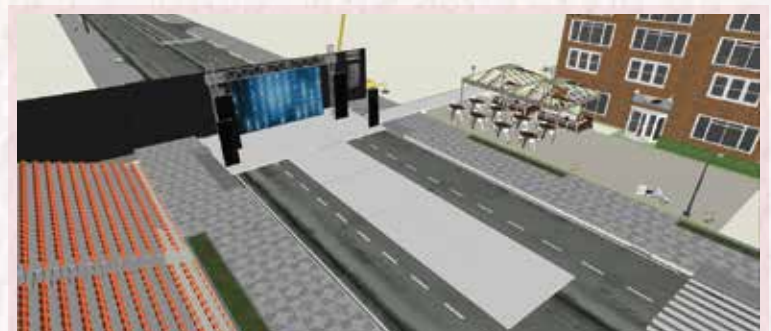
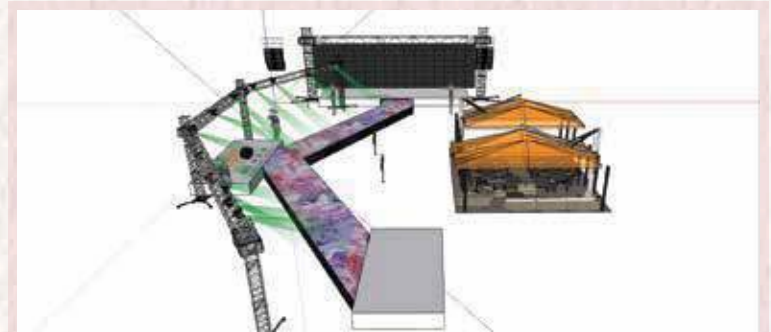
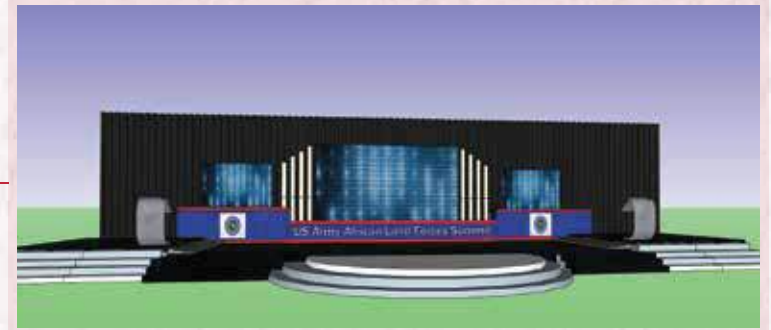
Implementation

Job Scheduling, Testing, Go Time and Debriefing.



Packaging

Edited content files handed to client. Hosting and streaming platforms are optional and can only be updated as per clients request.



Conferencing

State of the art conferencing. inhouse, and mobile studio with high end Black Magic 4k Cameras and Rode Booth Microphones for clean sound throughout. Color balanced streaming offers a cleaner picture to audience watching.

Table Mics per delegate conforming to social distancing measures, each delegate within the conference will have an input on the meeting both vocally and visually.

Direct media input of delegate on preferred streaming platform for a physical meeting feel. Surround sound and 4k Camera Quality backed by up to 30sqm of led space for content / presentation projection.

Integration of third-party conferencing hosting softwares for breakaway rooms, group sessions both available on video, presentation and audio options.

Conferencing can be done inhouse or through a mobile studio, built according to client's requirement and use. Content can be live streamed as and when it happens multilingually or disseminated as premieres, webcasts on the following official platforms:



Conferencing



COLLABORATIVE

Having grouped sessions and sharing slides between these.



LIVE STREAMING SESSIONS



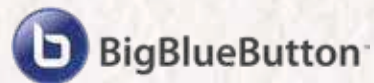
PRE RECORDED CONTENT

Content can be live streamed as and when it happens multilingually or disseminated as premieres, webcasts on the following official platforms.



zoom

vimeo



BlueJeans



Previously Executed Work



Project 1 (De Beers)

Name and Title: De Beers Welcome Dinner 2019 - 2020

Brief Description: Set design, LED Screens, Lighting, teleprompter and av solution with 3 comfort monitors. A color coded set design, minimalistic design.



Project 2 (Botswana National Sports Awards)

Name and Title: BNSC Awards 2016

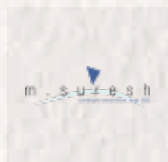
Brief Description: Set design, Stage, Sound, Power and lighting was the talk of the day.



Project 3 (Office of the President Poverty Eradication Expo)

Name and Title: Poverty Eradication Expo 2019 - 2020

Brief Description: A high stakes 5 day Conference and Expo with various presentations and live feed. The team was also manning breakaway rooms with Plasma screens, laptop and stationery. 2 different top class set designs with corporate LED ambience lighting. All round branding of stalls and hanging boards was duly done as well.



Project 4 (M Suresh Factory)

Name and Title: M Suresh Official Factory Opening 2018

Brief Description: Had the opportunity of managing and facilitating the opening of the diamond factory opening ceremony where we branded, revived the reception, provided all technical equipment, entertainment, opening plaque and all other activities of the day.



Project 5 (Debswana)

Name and Title: Safety At Home Launch

Brief Description: An EXCO event for Debswana with high end finishing, all white flooring and roof. High definition graphics with the best presentation tools.



Project 6 (US ARMY)

Name and Title: Africa Ground Forces Summit 2019

Brief Description: We came with gunz blazing on the presentation.



Project 7 (QATAR AIRWAYS)

Name and Title: Qatar Airways Inaugural Launch

Brief Description: A full 360 event conceptualization, management and implementation. Handled everything technical and talent management for the launch. 128 lighting fixtures, 40 sqm of LED Screens, VIP Holding Rooms, the ambience was out of this world and a night to remember.

Previously Executed Work

Project 9 (Ministry of Transport)

Name and Title: Kazungula Bridge opening

Project 12 (Avani)

Name and Title: Avani Ice Tropez 2021

Project 15 (Ministry Of Finance)

Name and Title: Ministry Of Finance Budget Pitso 2021

Project 10 (First Lady GBV Awards)

Name and Title: First Lady GBV Awards 2021

Project 13 (Grand Palm)

Name and Title: Dare to Dream GICC 2021

Project 16 (Avani)

Name and Title: Fired Up with Dj Zinhle 2021

Project 11 (Botswana Golf Day)

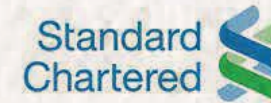
Name and Title: Botswana Golf Day 2021

Project 14 (BICA)

Name and Title: BICA Graduation 2021

Project 16 (Grand Palm)

Name and Title: GICC NYE Ball 2021





Qatar
Airways



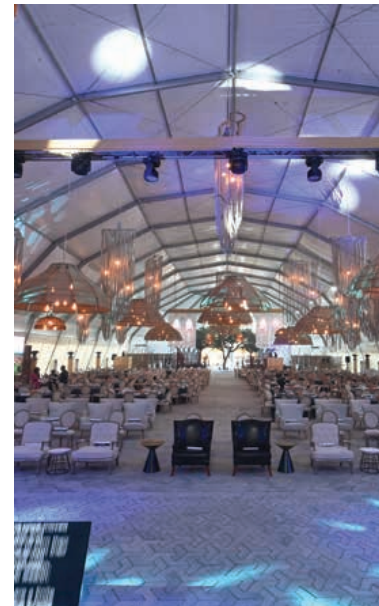
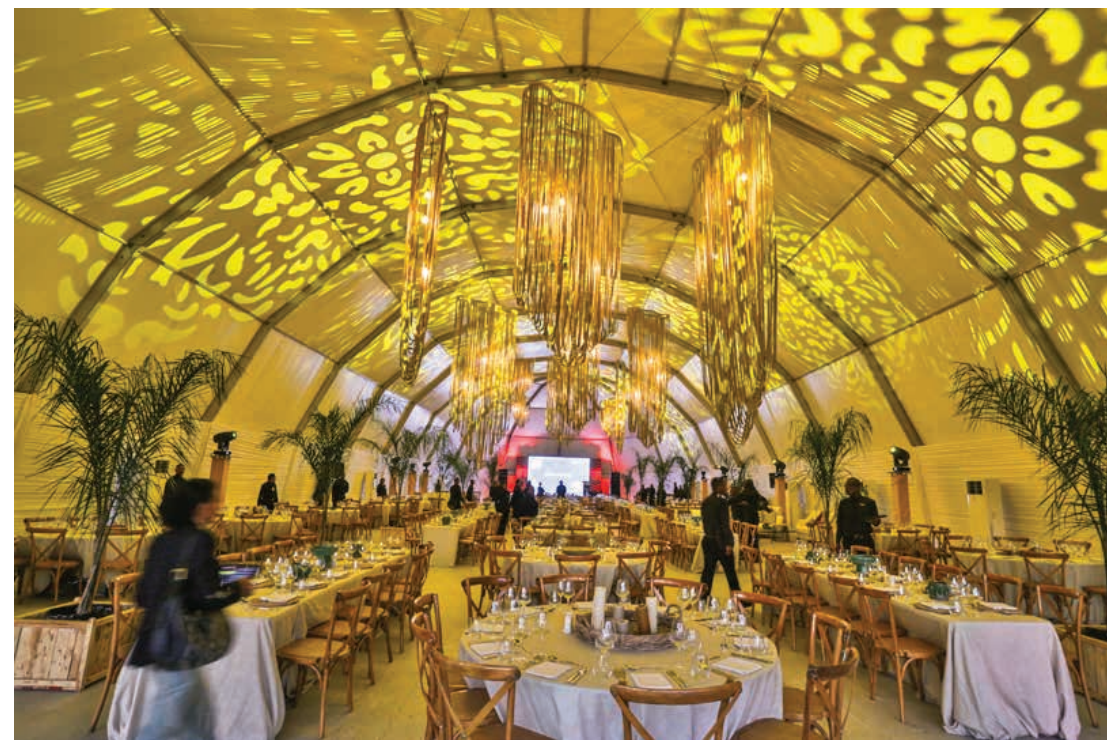
EU Botswana Business Forum 2023



US Africom
Command



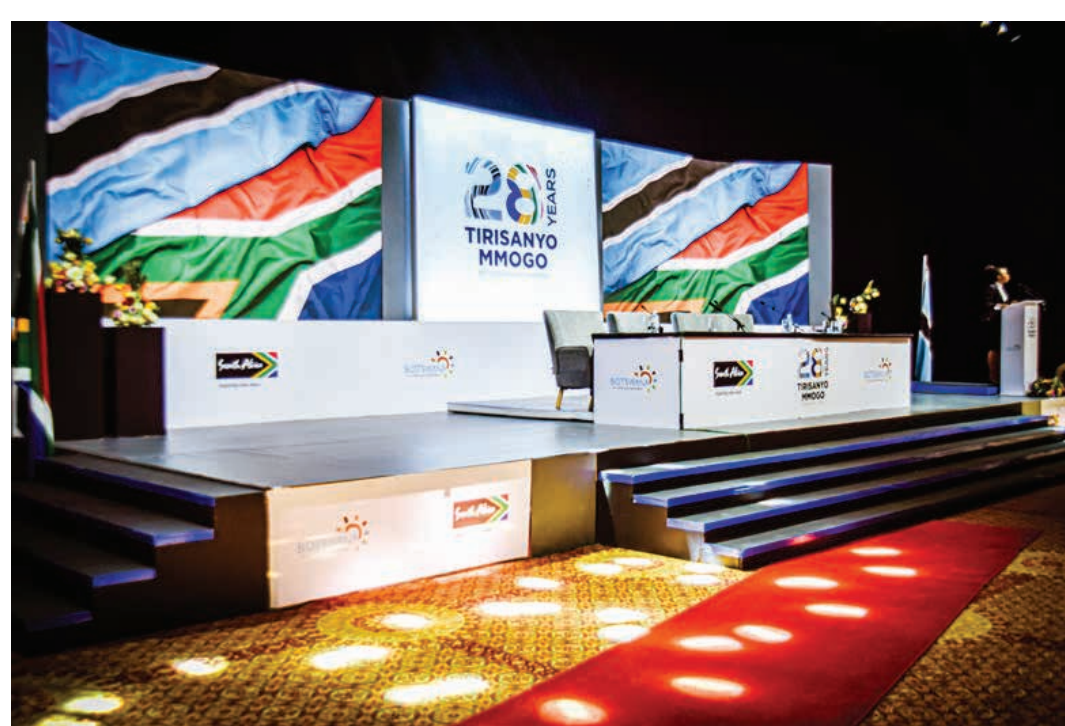
Kimberley
Process



The Natural Diamond Summit



The Natural Diamond Summit

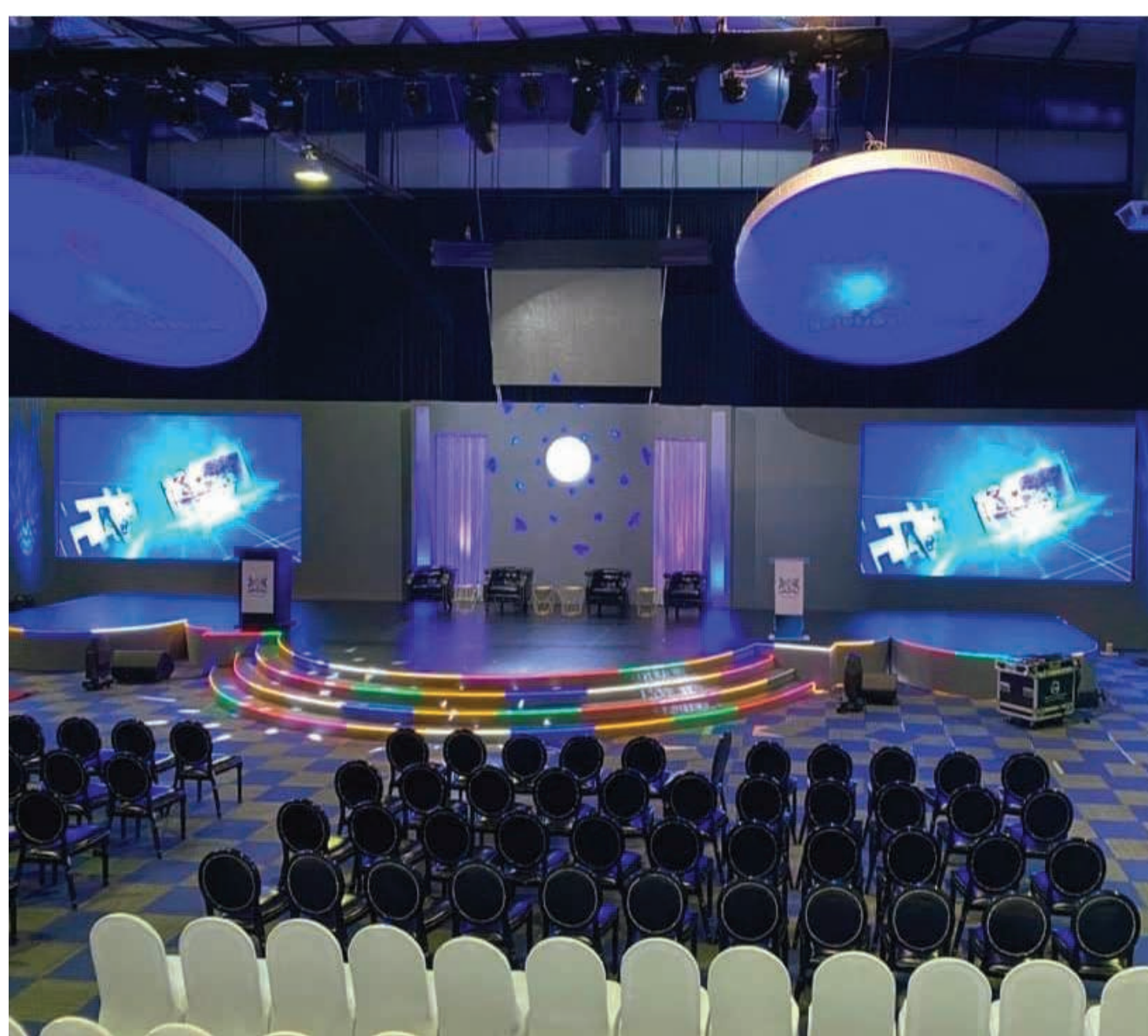


Tirisanyo

Mmogo



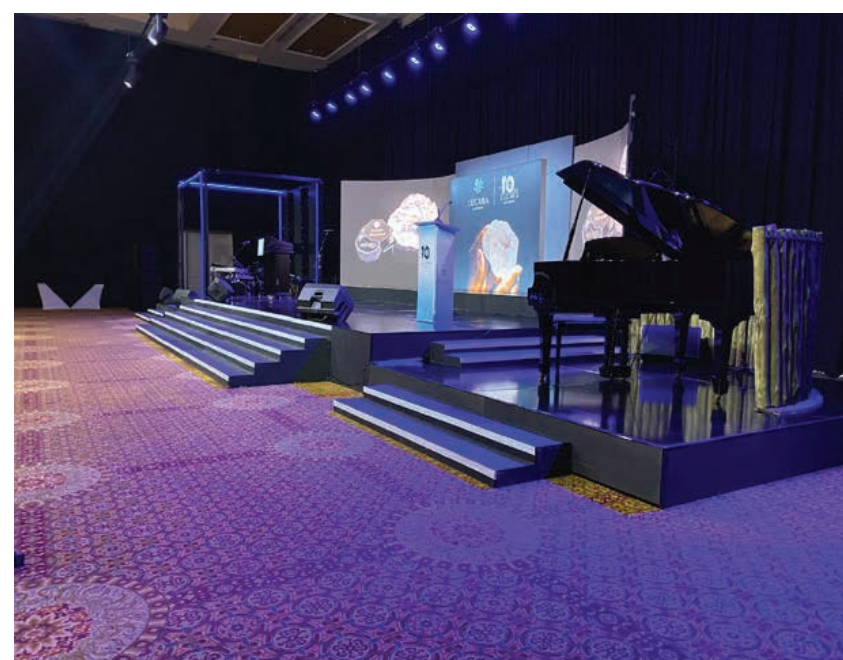
Africa Youth Entrepreneurs Summit



Office Of The President



National Arts



Lucara

Botswana



Pan-African Forum

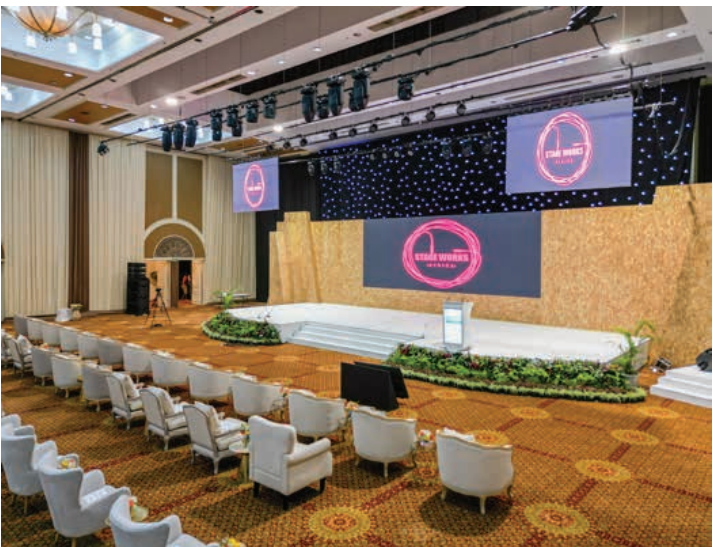
On Migration



Botswana Investment & Trade Centre



Kusi Idea Festival



African Tourism

Leadership Forum

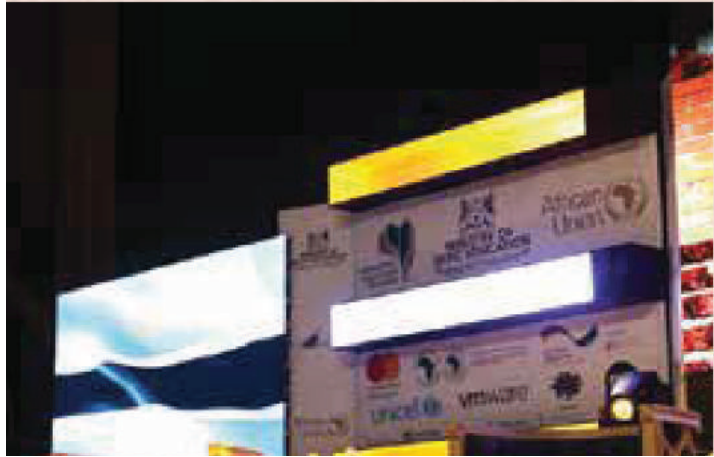


Finestar

STAGE WORKS
• AFRICA •



United Nations Climate
Change



Ministry Of Basic
Education



De Beers Group CEO'S

Sightholder Reception

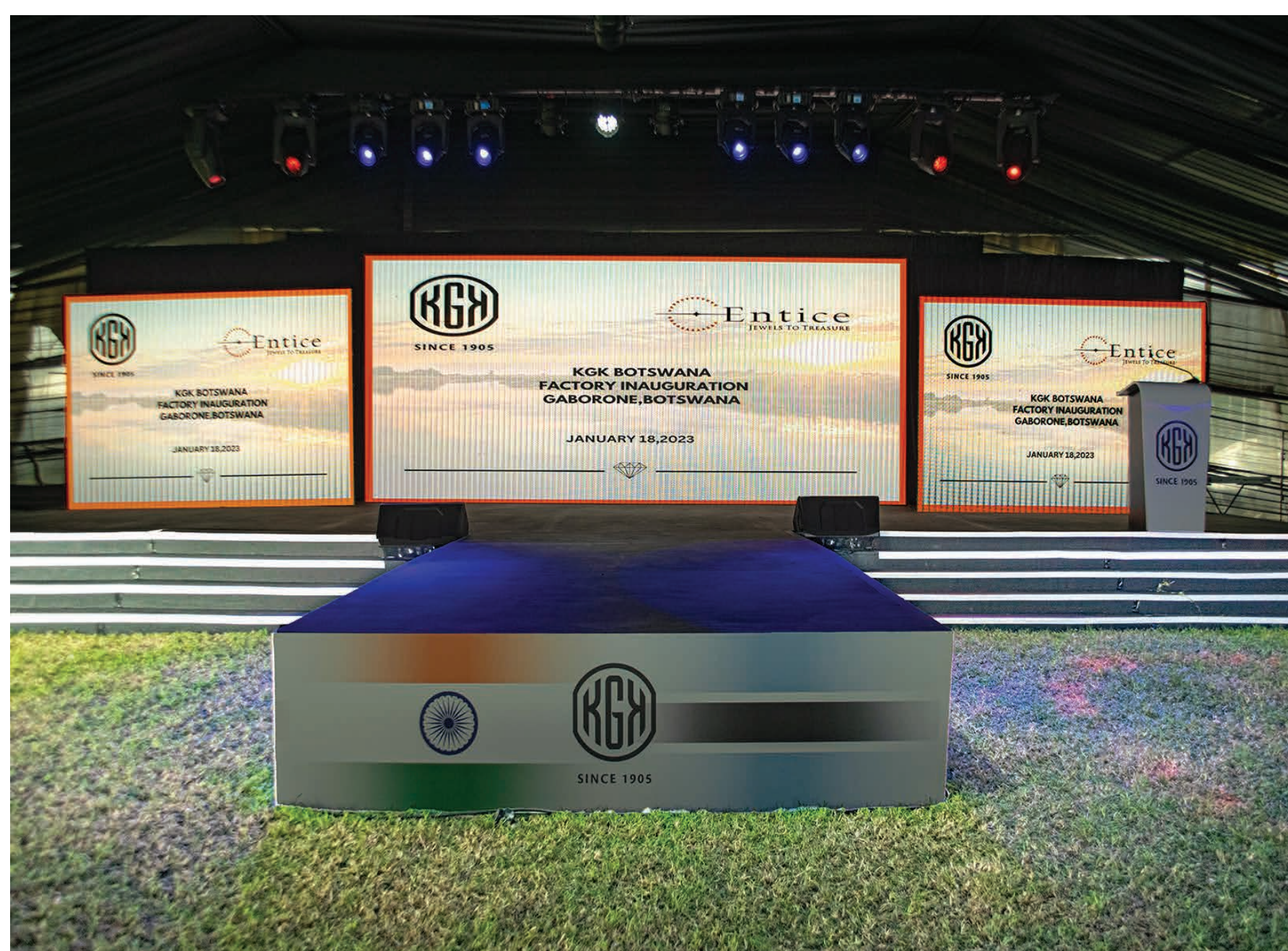


Conference on Agriculture & Food Security



Hospitality & Tourism

Association of Botswana



KGK Botswana

Factory Inauguration



Stanbic Bank Mark of Excellence Awards



Kazungula Bridge Official
Opening



De Beers
Group

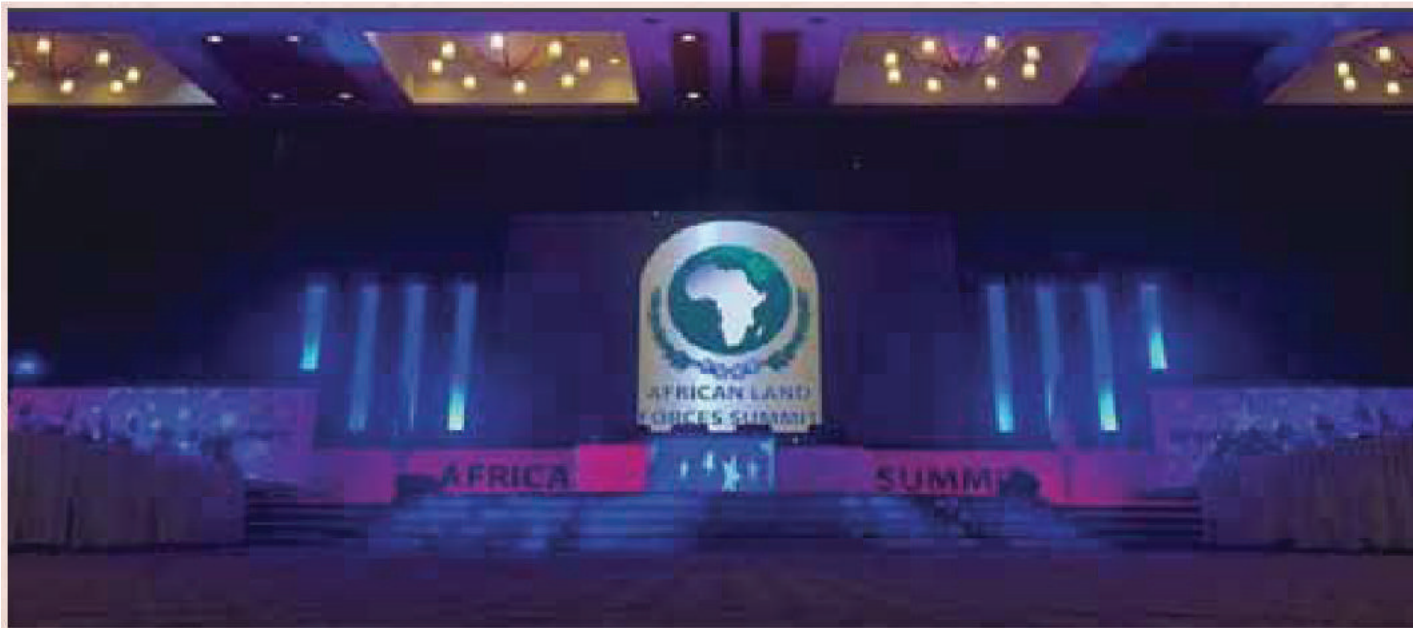


Hospitality & Tourism

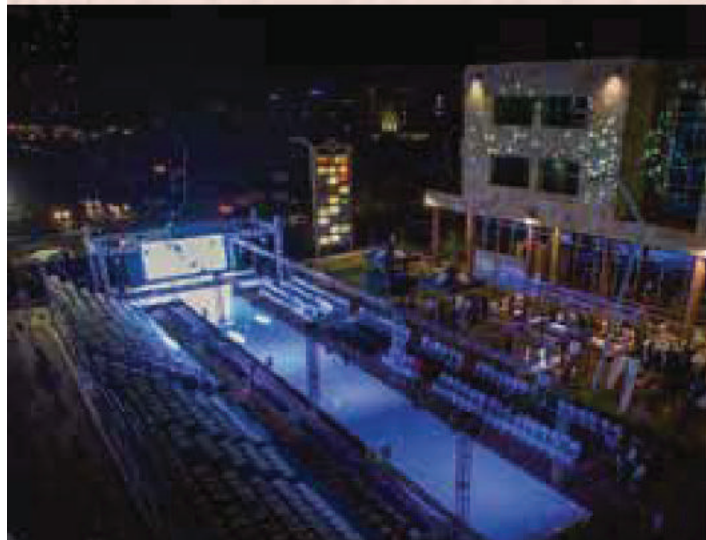
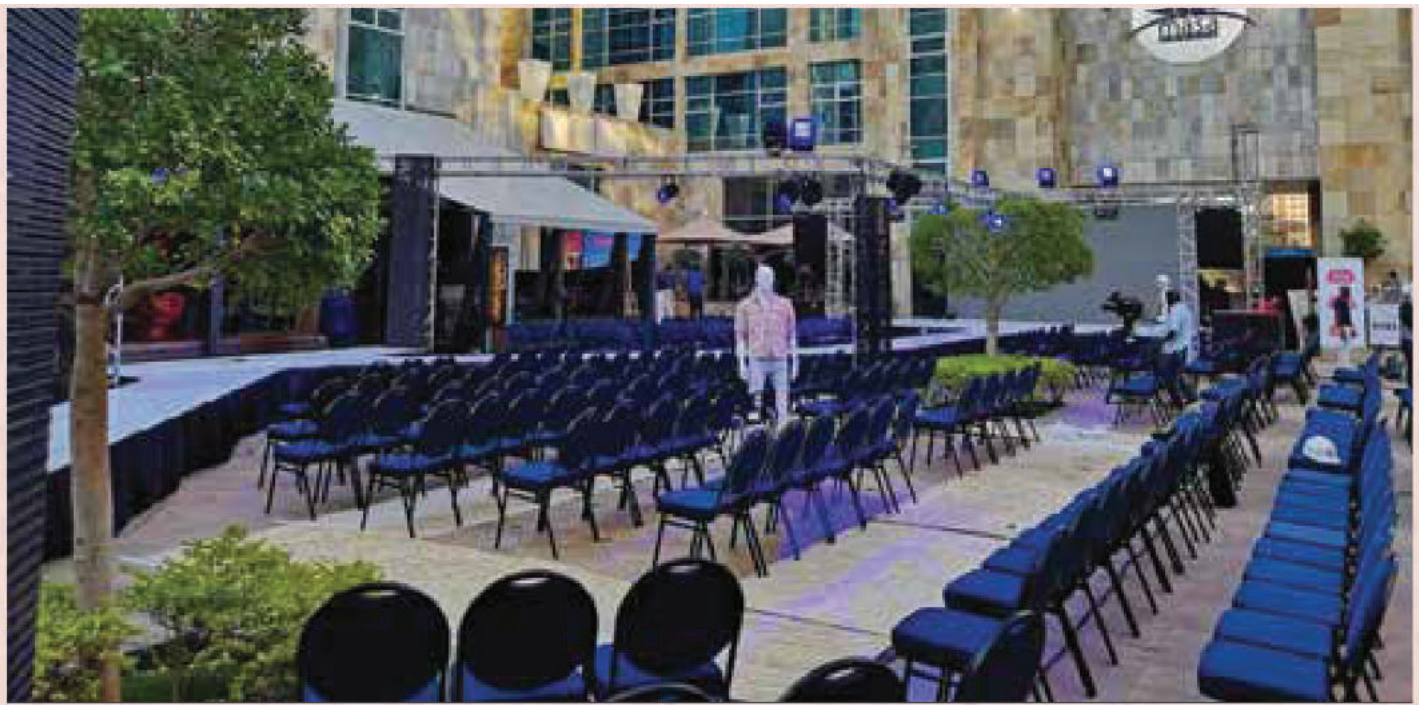
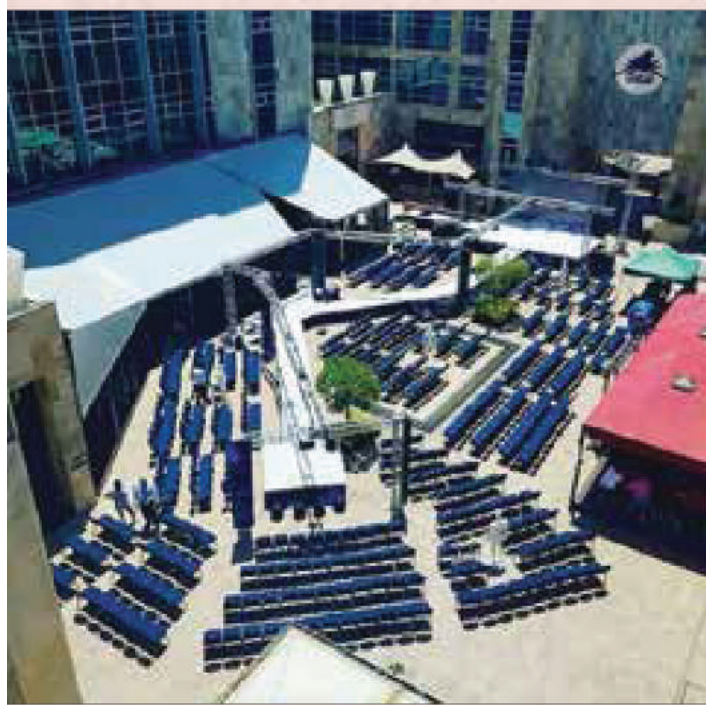
Association of Botswana



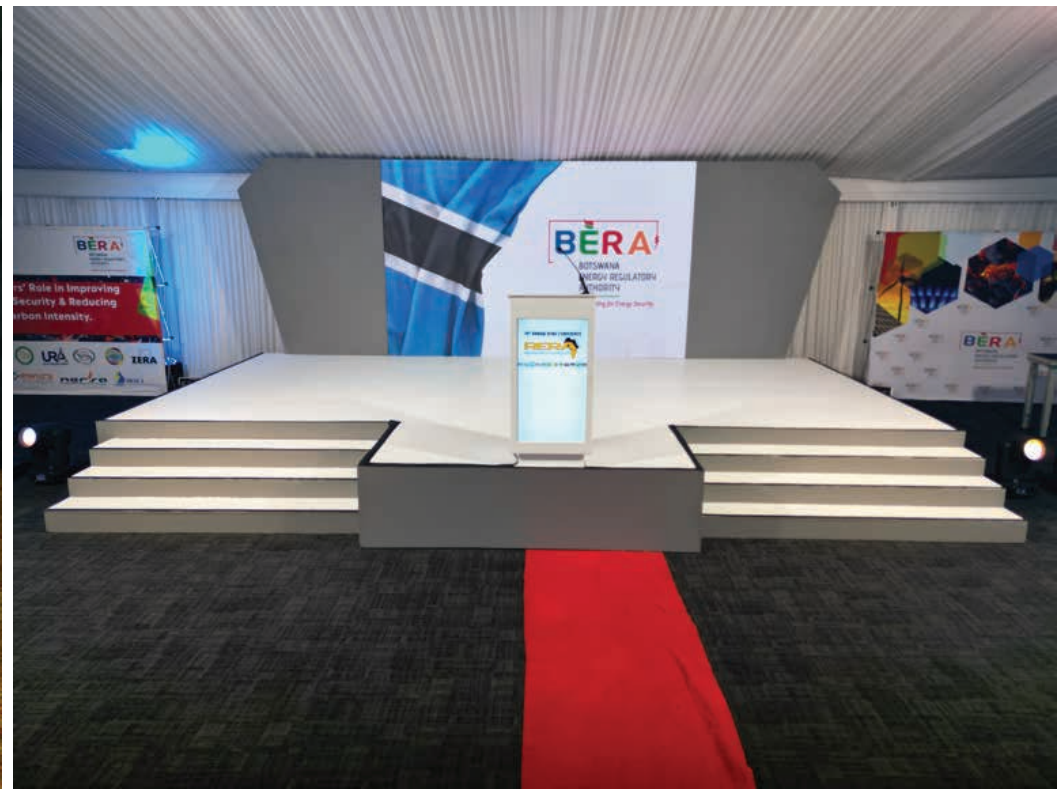
Forbes



African Land Forces Summit



Masa Fashion
Show



Regional Energy Regulations Association Of Southern Africa

Company Compliance


GABORONE CITY COUNCIL

TRADE ACT
(reg.37)
BUSINESS REGISTRATION CERTIFICATE

Certificate No: **GCC/2022/BRC/AG/0554** Issued on: **14- JULY- 2022** under the provision of the Trade Act and the Regulations made thereunder.

TO: STAGE WORKS AFRICA (PROPRIETARY) LIMITED t/a N/A (Business/Company name)
whereas the said business registration certificate holder is registered to trade in the following goods and/ or services: **AGENT**
SEE ATTACHED LIST

At Plot No: **73899 Unit 5 Phakalane**

This business registration certificate is valid for indefinite period subject to the payment of annual registration fee and compliance with the conditions upon which is issued.

PLEASE PAY THE ANNUAL FEE BY THE ISSUE DATE

Name of the Registration officer: *Mpho Lehlopha*
Date: *14/07/2022* Registration officer's signature: *[Signature]*

Station: Gaborone

Stamp: 


REPUBLIC OF BOTSWANA

Companies Act CAP:42:01

CERTIFICATE OF INCORPORATION

UIN BW00000905005

I HEREBY CERTIFY THAT **Stage Works Africa Proprietary Limited**

is this day incorporated under the Companies Act,
and the liability of the members is limited

GIVEN under my hand this **12th of March, 2018**

and was re-registered under section 4 of the Companies Reregistration Act on **14 October 2019**.

 **REGISTRAR OF COMPANIES AND BUSINESS NAMES**

[Signature]

Certificate generated 13 July 2020 02:57 PM CAT. Page 1 of 1

Company Compliance


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 **CIPA** COMPANIES AND INTELLECTUAL PROPERTY AUTHORITY

[Signature]
REGISTRAR OF COMPANIES AND BUSINESS NAMES

Certificate generated 13 July 2020 02:57 PM CAT. Page 1 of 1

Company Compliance

Private Company
Stage Works Africa Proprietary Limited (BW00000905005)

CIPA COMPANIES AND INTELLECTUAL PROPERTY AUTHORITY

Extract generated as at 08 June 2022 01:13 PM CAT
Page 1 of 2

Company Extract

General Details

UIN	BW00000905005
Company Name	Stage Works Africa Proprietary Limited
Company Type	Private Company
Exempt	Yes
Company Status	Registered
Incorporation Date	12 March 2018
Re-Registration Date	14 October 2019
Have own constitution?	No
Annual Return Filing Month	March

Addresses

Registered Office Address	Malotwane, Farm, Malotwana Siding, Botswana
Postal Address	P O Box 40180, Gaborone, Botswana
Principal Place of Business	Malotwane, Farm, Malotwana Siding, Botswana

Directors

Lesego Boikhutso Mathware

Residential Address	Malotwane, Farm, Malotwana Siding, Botswana
Postal Address	P O Box 40180, Gaborone, Botswana
Appointment Date	12 March 2018

Thato Pilane

Residential Address	Plot 57918, Block 10, Gaborone, Botswana
Postal Address	P O Box 3aad,, Gaborone, Botswana
Appointment Date	10 January 2022

Extract generated as at 08 June 2022 01:13 PM CAT
Page 1 of 2

Private Company
Stage Works Africa Proprietary Limited (BW00000905005)

CIPA COMPANIES AND INTELLECTUAL PROPERTY AUTHORITY

Extract generated as at 08 June 2022 01:13 PM CAT
Page 2 of 2

Company Extract

Secretaries

Lucas Gaopalelwe

Residential Address	Plot 4820, Masetheng Ward, Tlokweng, Botswana
Postal Address	P O Box 45708, Riverwalk, Gaborone, Botswana
Appointment Date	21 June 2021

Shareholders

Lesego Boikhutso Mathware

Residential Address	Malotwane, Farm, Malotwana Siding, Botswana
Postal Address	P O Box 40180, Gaborone, Botswana
Appointment Date	12 March 2018

Thato Pilane

Residential Address	Plot 57918, Block 8, Gaborone, Botswana
Postal Address	P O Box 3 Aad, Gaborone, Botswana
Appointment Date	10 January 2022

Share Allocations

The total number of shares for this company	100
Number of Shares	85
Shareholder Name	Lesego Boikhutso Mathware
Number of Shares	15
Shareholder Name	Thato Pilane

Extract generated as at 08 June 2022 01:13 PM CAT
Page 2 of 2

Company Compliance



TCC 001/2016

Certificate No: TCC/22-23/044695

Tax Clearance Certificate

TO WHOM IT MAY CONCERN

TIN: BW00000905005

DATE: 16/11/2022

Dear Sir/Madam

It is hereby confirmed that Stage Works Africa Proprietary Limited BW00000905005 has met the requirements of Botswana Unified Revenue Service to be issued a Tax Clearance Certificate.

This certificate is valid from 16/11/2022 to 16/11/2023 unless revoked before this expiry date.

Verification of this certificate can be done on BURS e-services Portal.

Public Procurement And Asset Disposal Board

Registered Contractor List

Company Name	Locality	First Name	Last Name	Phone	E-mail
STAGE WORKS AFRICA (PTY) LTD	Lethakeng	LESEGO	MATHWARE	74687000	info@stageworksafrica.co.b
Discipline	Approved Code	Approved Subcode	Approved Grade	Exp Date	
Services	116-Broadcasting and Audio Visual Services	01-Installation and Maintenance of Broadcasting and Audio Visual Equipment	NA	04/06/2024	
Services	116-Broadcasting and Audio Visual Services	02-Installation of Studio and Hall Acoustics	NA	04/06/2024	
Services	120-ICT Technical Support Services	01-Systems Development Services and maintenance	NA	04/06/2024	
Services	120-ICT Technical Support Services	02-Server Management and maintenance Services	NA	04/06/2024	
Services	120-ICT Technical Support Services	03-Data center maintenance & hosting facilities	NA	04/06/2024	
Services	120-ICT Technical Support Services	04-Desktop Management and maintenance Services	NA	04/06/2024	
Services	120-ICT Technical Support Services	05-Network Management and maintenance Services	NA	04/06/2024	
Services	120-ICT Technical Support Services	06-ICT Security Management and maintenance Services	NA	04/06/2024	
Services	128-Media Services	01-Print Media	NA	04/06/2024	
Services	128-Media Services	02-Radio, Film & Television	NA	04/06/2024	
Services	128-Media Services	03-Other media services	NA	04/06/2024	
Services	131-Rental Services	03-Machinery and equipment other than for transport & Real	NA	04/06/2024	

Plot 8913, Maakaqisau Road, Gaborone West Industrial Site, Gaborone, Botswana Tel: +267 390 6853 Fax: +267 390 6822

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Public Procurement And Asset Disposal Board

Services	131-Rental Services	Estate	08-Other rental services	NA	04/06/2024
Services	138-Marketing and Public Relation Services	01-Marketing Services		NA	04/06/2024
Services	138-Marketing and Public Relation Services	02-Advertising Services (billboards, electronic, internet, signage, promotional material - content required)		NA	04/06/2024
Services	138-Marketing and Public Relation Services	03-Public relations services		NA	04/06/2024
Services	139-Miscellaneous Services	04-Entertainment services		NA	04/06/2024
Services	139-Miscellaneous Services	09-Photography services		NA	04/06/2024
Services	139-Miscellaneous Services	14-Exhibition space rental		NA	04/06/2024
Services	139-Miscellaneous Services	16-Event Management Services		NA	04/06/2024
Supplies	203- Electrical, Electronic, Mechanical, Fire and ICT Supplies	01-Electrical and Electronic Equipment, Spares and Accessories (includes ICT, photographic equipment and others)		NA	04/06/2024
Supplies	203- Electrical, Electronic, Mechanical, Fire and ICT Supplies	03-Mechanical Equipment, Machines, Spares and Accessories		NA	04/06/2024
Supplies	217-Media Supplies	01-Print Media Content		NA	04/06/2024
Supplies	217-Media Supplies	02-Radio, Film & Television Content		NA	04/06/2024
Supplies	217-Media Supplies	03-Other Media Content		NA	04/06/2024

Plot 8913, Maakaqisau Road, Gaborone West Industrial Site, Gaborone, Botswana Tel: +267 390 6853 Fax: +267 390 6822

Page 2 of 2

HEAD OFFICE



Plot 162, Unit 2,
GICP
Gaborone, Botswana



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(+267) 76 415 000
(+267) 75 385 668



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stageworksafrica@gmail.com

 Stage Works Africa

 @stageworksbw

 stageworksafrica



STAGE WORKS

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